



Prescription for Value

CTG picked as a preferred vendor of IT talent management services by leading pharmaceutical firm

Background

In 1997, CTG was selected as a preferred vendor by a leading pharmaceutical company, becoming one of only nine companies in the U.S. to provide IT services to the firm.

In March, 1998, CTG was named one of only three U.S. companies to provide contracted statistical sciences and consulting services to this pharmaceutical giant.

Business Objectives

In its efforts to streamline costs and improve service and quality, the company reduced its IT service providers from 100 to nine. CTG was contracted to provide information systems services to the firm's headquarters, as well as other locations throughout the country.

The CTG Solution

CTG's local office provides the client firm with a variety of IT services, including support for SAP, the complex system that connects business functions enterprise-wide, project management, applications maintenance management, and help desk support.

In the contracted statistical sciences and consulting area, CTG provides the client with statistical expertise in conducting clinical trials. This support includes providing Ph.D.-level associates with experience in clinical study design and in statistical computing in SAS programming.

Business Benefits

As a preferred vendor, CTG provides IT services that are customized to the client's industry, environment, and work approaches. This level of interaction requires a strong business understanding and effective communication that fosters trust and generates results.



Backed by 38 years' experience, CTG provides IT staffing, application management outsourcing, consulting, and software development and integration solutions to help Global 2000 clients focus on their core businesses and use IT as a competitive advantage to excel in their markets. CTG combines in-depth understanding of our clients' businesses with a full range of integrated services and proprietary ISO 9001:2000-certified service methodologies. Our 2,700 IT professionals based in an international network of offices in North America and Europe have a proven track record of delivering solutions that work.

More information about CTG is available on the Web at www.ctg.com.

